



Upsite Technologies Partners with Tate Access Floors

Last Friday, Upsite announced in a press release its partnership with Tate Access Floors. Our two companies are combining our strengths in serving customers in the raised floor data center environment to sell a co-branded Tate KoldLok product and jointly promote the versatility and efficiency of the raised floor. Tate's cobranded KoldLok product will come pre-installed in the raised floor for the company's customers. Upsite and Tate will also be co-producing white papers and other educational materials about the benefits of using a raised floor in data center new build projects. [Click here](#) for the full press release.

KoldLok Wave is Here!



Upsite is very excited to launch the all new KoldLok Wave at Data Center World Expo in Las Vegas on March 29 - 30. The KoldLok Wave is the best sealing grommet on the market and offers customers a wide range of benefits in the data center market. We are promoting the new product with a micro-site, www.koldlokwave.com, and will be referring end user leads to our strategic partners.

New Business Development Representative



Upsite is pleased to announce the addition of Natalie Garza to our Strategic Accounts/ Business Development team. Natalie brings a wide range of experience to the company and is familiar with the data center market. She will be working closely with Dan Gollahon, VP Strategic Accounts, to meet the needs of our partners and facilitate account relationships. Natalie can be reached at ngarza@upsite.com, or by phone at 505.798.0224.

Upsite Technologies

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Upsite Technologies is happy to announce the addition of Frank Dominguez to our Customer Service Team! Frank will join Linda Abernethy and Alex Leeson in supporting Upsite's partners with various customer requests and needs. Frank can be reached at fdominguez@upsite.com, or by phone at 505.798.0206.